



Behind the Gavel: The Game Plan for Resolving Conflict between Members of the Public, Attorneys, and Insurance Companies

Robert G. Berry

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Challenging long-held beliefs about lawyers, their clients, judges, and the law, *Behind the Gavel* presents a game plan for remedying a system of conflict resolution that's seriously flawed.

Beginning with a critical examination of the present model, author Robert G. Berry, a trial attorney, settlement judge, and mediator of fifty years, highlights the toll taken on people dealing with distasteful, disruptive, and expensive protracted conflict, which often brings them a sense of powerlessness in their lives. Particularly in personal injury cases, lawyers on both sides of the conflict tend to drag the process out—and this is just one of a multitude of problems with the current win-lose model discussed in the book.

After identifying the problems, this book offers a meaningful start in the right direction, proposing twenty-five specific educational, licensing, special interest, court, and legislative reforms that will produce more efficient, cost-effective, and win-win conflict resolutions that truly have clients' best interests at heart.

With a final section consisting of business opportunities that must be created and managed to aid in the resolution of conflicts before they escalate to the courtroom, *Behind the Gavel* represents a paradigm shift to a model that focuses on achieving value-added results.



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